



What is it?

The Laramie Referral Club is a group of business people and professionals meeting at breakfast for networking, providing new business leads, camaraderie and just plain fun. This is a very active organization. We have no community service activities; we exist only to help each other make more money!

How does it work?

Only one business or professional member is allowed for each category. (One car dealer, banker, real estate agent, mortgage lender, etc.)

At each meeting, every member gets a chance to share current information about his or her business, product or service. Members carry a business card holder with the business card of every member of the Club with the goal of providing leads and referrals for each other.

At each meeting, the Club may have an in-depth presentation from one member, work shop exercise or a speaker who will provide information about business marketing or other relevant topic.

From time to time, the club may host a mixer, which is usually scheduled in the early evening, 5:30 pm – 7:00 pm either at a Member's business or elsewhere if appropriate. The business hosting the mixer may be given funds from the club to help pay for refreshments.

Why meet in the morning?

An early meeting, which wraps up before the workday starts provides flexibility to each member. We meet at the Hampton Inn at 7:30 am – 8:45 am on every other Wednesday.

What does it cost?

Members pay an initiation fee of \$100, then \$50 annually thereafter for membership renewal. Cost of each meeting is \$5, which includes coffee or tea. The cost is billed at the beginning of the year, which can be paid in installments. If the Member chooses to have breakfast, the Member is required to pay an additional \$5 at the meeting.

What's the bottom line for me?

Your first breakfast meeting is free, including breakfast! After the first meeting, the cost is \$5 or \$10, as applicable. You then visit for 3 meetings to confirm your interest in the group. At the 3rd

meeting we will process your request for membership, which includes a vote by the members to accept you into the club.

If you have a successful business or profession and don't need more business, the Laramie Referral Club is NOT for you. However, if you are looking to grow your business, faster, this is the Club for you.

Referral Clubs exist across the country because they work!